



VERBUND  
Results for quarters 1–3/2023

**Verbund**

Vienna, 2/11/2023

# Results for quarters 1–3/2023 - At a glance

## Influencing factors

- Higher average achieved contract prices due to higher forward prices
- Hydro coefficient of 0.93 in Q1–3/2023, higher production from reservoirs
- Higher production from wind and PV, lower production from thermal generation
- Lower contribution from flexibility products (Q1–3/2023: €258.8m)
- Negative contribution from the sales segment among others due to higher procurement costs
- Higher contribution from Gas Connect Austria GmbH and Austrian Power Grid AG
- Negative contribution from the levy on excess profits in Austria and Romania (total EBITDA effect in Q1–3/2023 approx. €77m)

## Development of results, cash flows and debt

- Reported and adjusted EBITDA €3,549.3m (+83.6%)
- Group result €1,980.6m (+85.9%), adjusted Group result €2,000.9m (+103.6%)
- Operating cash flow €4,153.4m (Q1–3/2022: €1,120.8m); Free cash flow after dividends €1,475.0m (Q1–3/2022: €–628.4m)
- Net debt €2,426.7m (–37.8%)

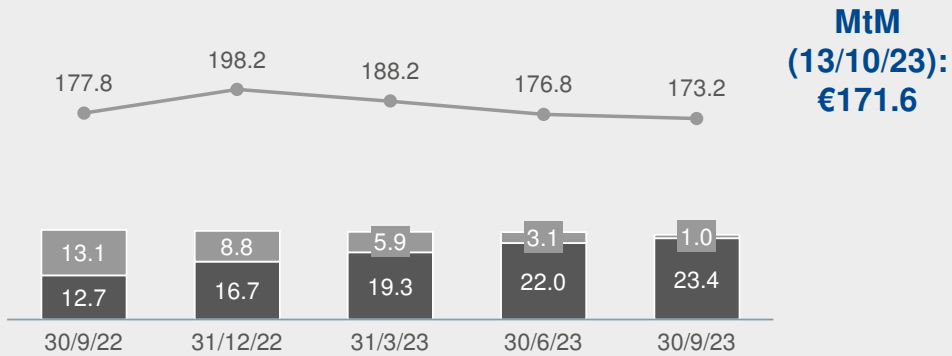
## Group level guidance 2023 \*

- EBITDA rep. & adj. approx. €4,150m – €4,450m; Group result reported approx. €2,250m – €2,450m
- Pay-out ratio 45% – 55% on adjusted Group result between approx. €2,270m – €2,470m

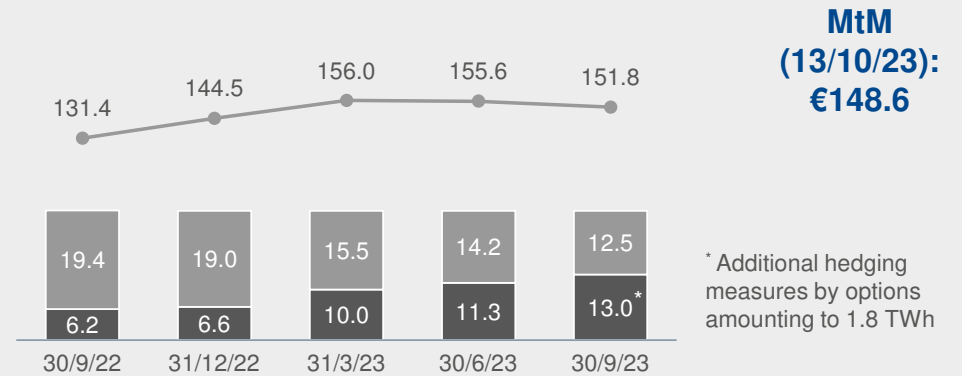
\* The earnings forecast and the information on the expected payout ratio are contingent on VERBUND not being impacted further by possible energy policy measures to skim off some of the profits at energy companies.

# Hedging volumes

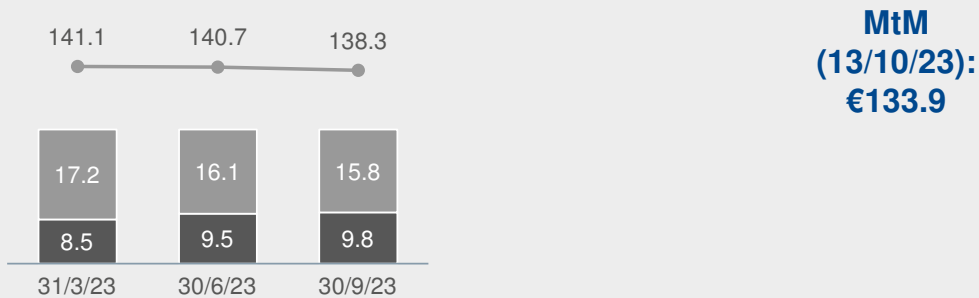
## Hedging volumes 2023<sup>1</sup>/ TWh



## Hedging volumes 2024<sup>1</sup>/ TWh



## Hedging volumes 2025<sup>1</sup> / TWh



## Historic contract prices

- FY2022: €115.1/MWh
- FY2021: €54.8/MWh
- FY2020: €44.6/MWh

—●— Achieved contract price    ■ Open volumes    ■ Hedged volumes

<sup>1</sup> Hydro production excluding volumes for holders of interests (at cost) and volumes resulting from pumping.

# Hydro segment

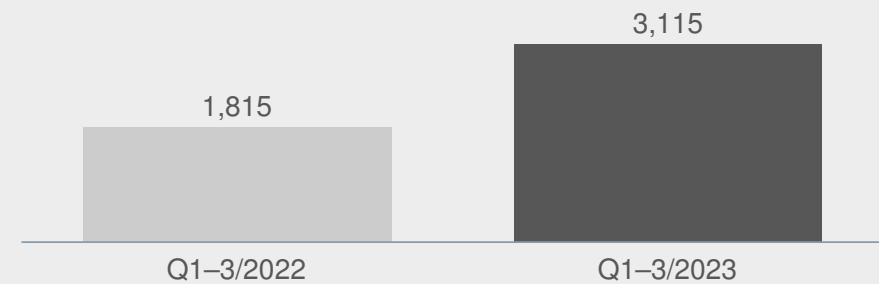
## Facts and figures

- Higher generation from hydropower in Q1–3/2023
  - Hydropower: 23,102 GWh (+10.9%)
    - Higher hydro coefficient in Q1–3/2023 (0.93 vs. 0.84)
    - Storage power: 3,995 GWh (+7.1%)
- Higher average achieved prices
- Flexibility products decreased by €38.4m

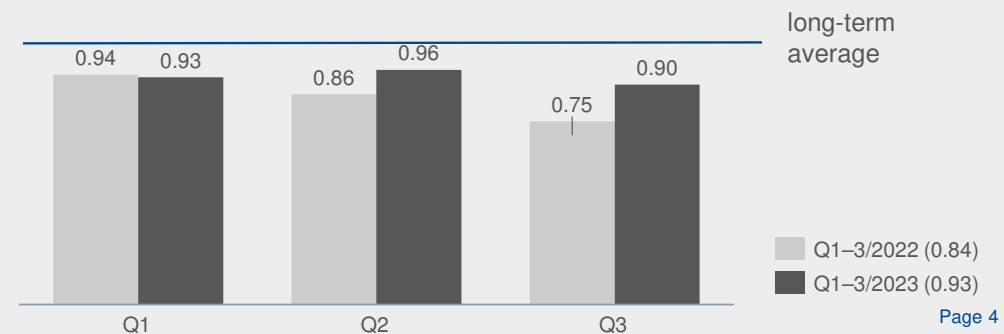
## Current information

- 480 MW Limberg III pumped-storage power plant project
  - planned COD 2025
- 45 MW Reißbeck II+ pumped-storage power plant project
  - planned COD 2024
- 11 MW Gratkorn run-of-river power plant project
  - Planned COD 2024
- 14.3 MW Stegenwald run-of-river power plant project
  - Planned COD 2025

## EBITDA/ €m



## Hydro coefficient (run-of-river)



# New renewables segment

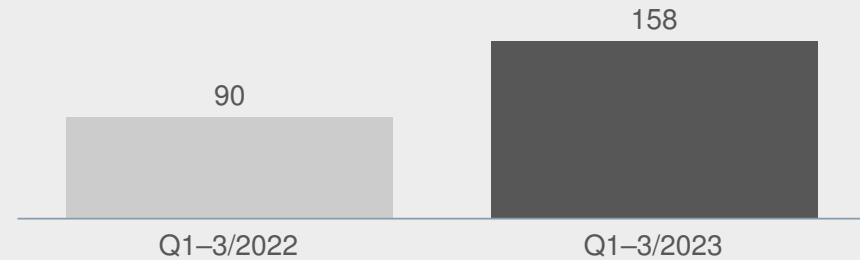
## Facts and figures

- Higher generation from wind power in Q1–3/2023: 858 GWh (+19.5%)
  - Austria 157 GWh (–6.7%)
  - Germany 141 GWh (+10.6%)
  - Romania 391 GWh (+5.2%)
  - Spain 169 GWh
- Photovoltaic: 287 GWh (Q1–3/2022: 4 GWh)
  - Austria: 3 GWh (–9.8%)
  - Spain: 284 GWh

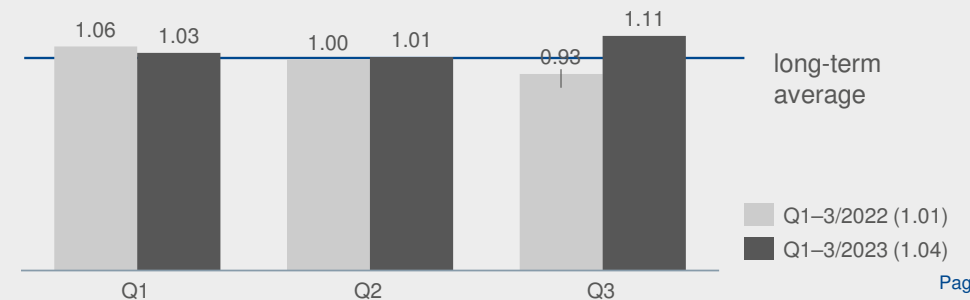
## Current information

- Signing of a 56.4 MW wind portfolio in Germany in Oct 2023.
- Acquisition of wind turbines in Spain with an installed capacity of 257 MW and a hybridization/repowering project pipeline.
- In addition, work continued on the implementation of three wind farms with an installed capacity of around 100 MW (one of these with 39 MW was already commissioned in June 2023).
- Project development continued also in Austria, Germany, Romania, Italy and Albania.

## EBITDA/ €m



## New renewables coefficient



# Expansion of new renewables generation (Wind & PV, without B2B, as of 30/9/2023)

763,6 MW wind \* /  
253,1 MWp PV \* in operation  
62,3 MW wind and 52,7 MWp PV in construction

**Target: 3,8 GW  
in 2030 (wind & PV)**

## In operation/ in construction / target 2030:

345,2 MW / 62,3 MW / 425,1 MW

249,7 MWp / 50 MWp / 1.698 MW

EBITDA 2023e: €94,7m

Historic CAPEX\*: €22,6m

CAPEX until 2030\*\*: €1.005,0m

## In operation/ in construction / target 2030:

86,1 MW / - / 163,3\*\*\* MW

- / - / 381,6 MW

EBITDA 2023e: €37,8m

Historic CAPEX\*: €0m

CAPEX until 2030\*\*: €349,5m

## In operation/ in construction / target 2030:

106,0 MW / - / 163,4 MW

3,4 MWp / 2,7 MWp / 78,1 MW

EBITDA 2023e: €6,8m

Historic CAPEX\*: €96,9m

CAPEX until 2030\*\*: €151,7m

## In operation/ in construction / target 2030:

226,3 MW / - / 459,3 MW

- / - / 129,0 MW

EBITDA 2023e: €73,6m

Historic CAPEX\*: €364,5m

CAPEX until 2030\*\*: €399,6m

## In operation/ in construction / target 2030:

- / - / 72,6 MW

- / - / 47,4 MW

EBITDA 2023e: €0m

Historic CAPEX\*: €0m

CAPEX until 2030\*\*: €124,9m

## In operation/ in construction / target 2030:

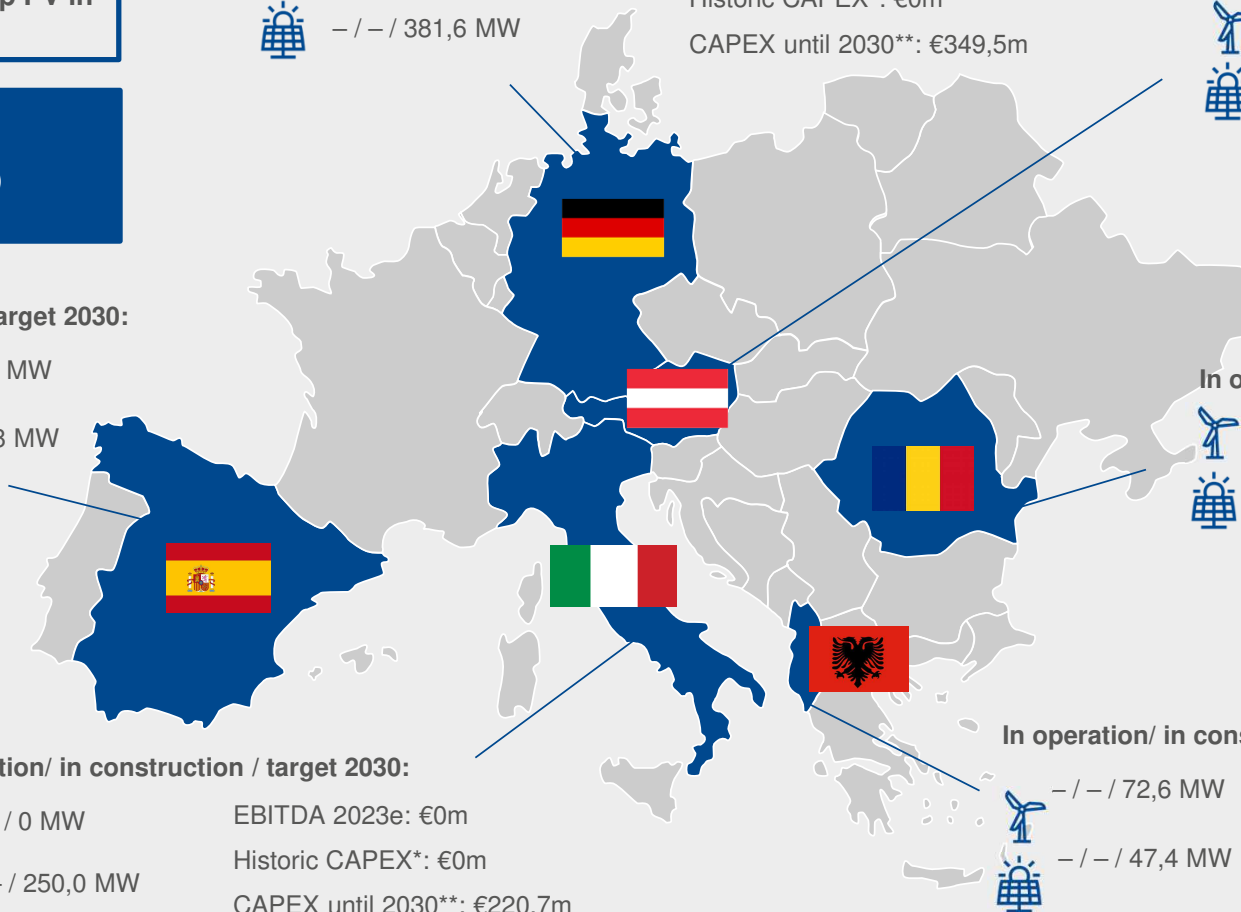
- / - / 0 MW

- / - / 250,0 MW

EBITDA 2023e: €0m

Historic CAPEX\*: €0m

CAPEX until 2030\*\*: €220,7m



\* until 30.09.2023, excl. M&A

\*\* excl. M&A, excl. historic CAPEX

\*\*\* excl. signed 56.4 MW wind portfolio in Germany as communicated on 25.10.2023

# Sales segment

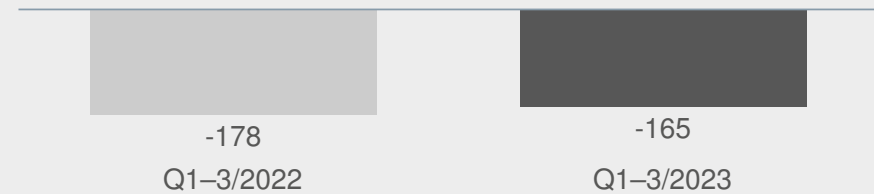
## Facts and figures

- The change in EBITDA is due, among other things, to a better result from the valuation of energy derivatives in connection with future energy deliveries, while sharply increased procurement prices for electricity and gas in particular had a counteracting effect.
- Contribution from flexibility products decreased by €3.3m
- Approx. 496.000 end customers

## Current information

- Focus on
  - E-Mobility
  - Batteries
- Various mitigating measures to compensate price increases for end customers

## EBITDA/ €m



## The Sales segment comprises

- trading
- sales activities and
- energy services

# Grid segment

EBITDA Grid segment Q1–3/2023: €413.7m (Q1–3/2022: €211.5m)



## Local GAAP: stable earnings

- Differences compensated by a regulatory account

**IFRS: volatile earnings** (no regulatory account)

**Contribution from APG in Q1–3/2023 (IFRS):** €241m EBITDA

## APG WACC for regulatory period (2023)

- Ø 3.97% pre-tax (3.72% for existing, 4.88% for new assets)
- WACC for new assets to be reviewed on a yearly basis
- WACC for existing assets to be reviewed 2023 (valid until 2028)

## Contribution from GCA in Q1–3/2023 (IFRS)

- €173m EBITDA

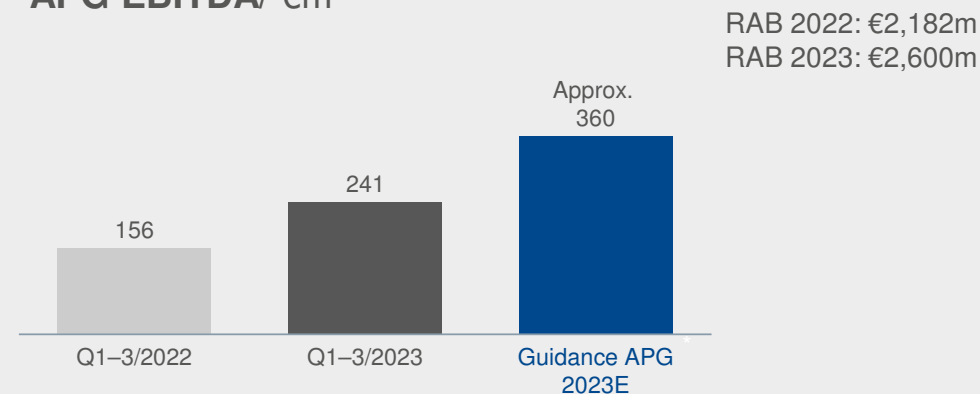
## GCA TSO WACC for regulatory period (2021-2024)

- 4.98% nominal incl. capacity risk

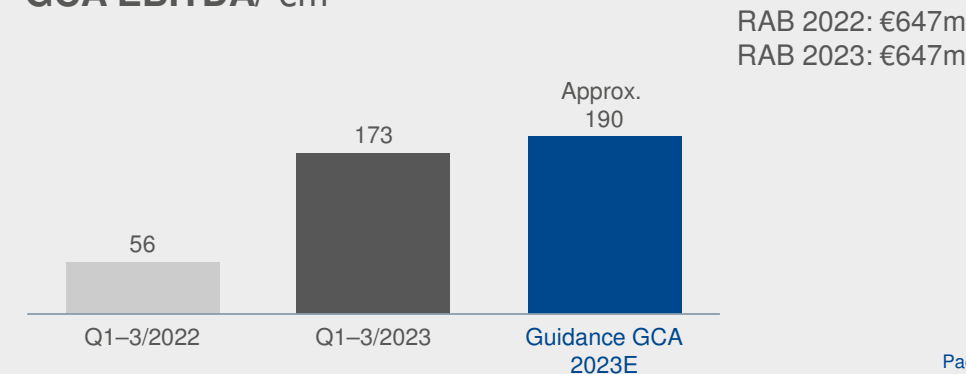
## GCA DSO WACC for regulatory period (2023-2027)

- 3.72% for existing assets, 4.88% for new assets;  
WACC for new assets to be reviewed annually

## APG EBITDA/ €m



## GCA EBITDA/ €m





# All other segments

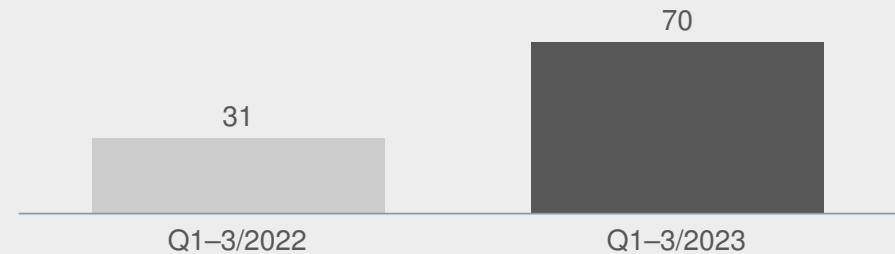
## Facts and figures

- Decline in total revenue was due to the reduced use of the Mellach CCGT, leading to lower electricity revenues despite higher sales prices. Lower district heating generation led to declining district heating revenues.
- Fuel consumption decreased due to the reduced use of power plants.
- As a result, and due to positive effects from the valuation of energy derivatives in connection with future energy deliveries, EBITDA increased.
- Thermal Power: 379 GWh (–56.9%)
  - CCGT Mellach: 375 GWh
- Flexibility products decreased by €14.3m

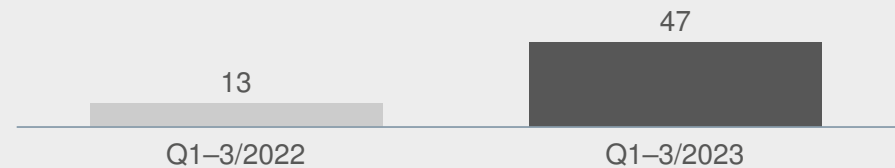
## Current information

- CCGT Mellach no longer contracted from APG for congestion management
  - Line 10 and line 20 operated on market-driven basis at least until 1 April 2025
- District heating power plant Mellach contracted from APG from 1 October 2023 to 30 September 2024

## EBITDA/ €m

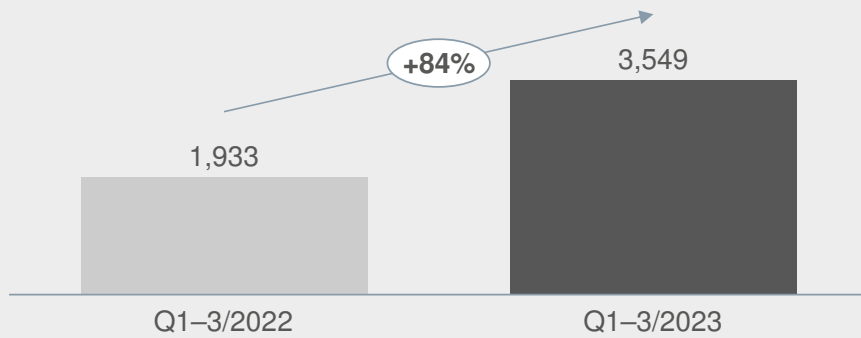


## KELAG contribution to financial result / €m

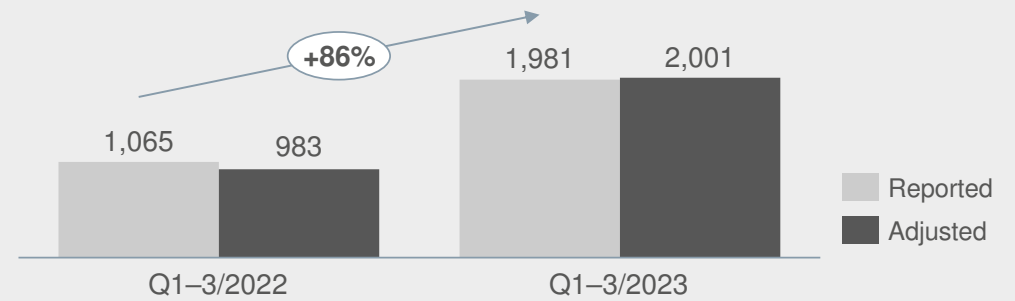


# Key financial figures (1)

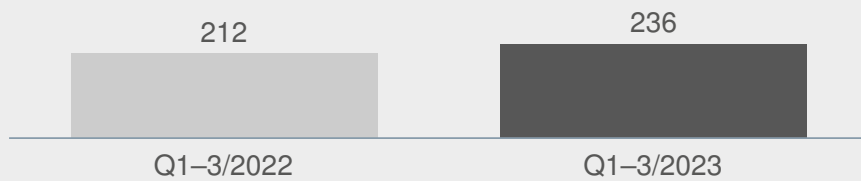
## EBITDA/ €m



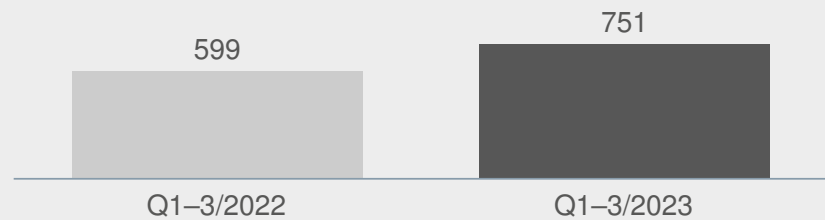
## Group result/ €m



## Additions to tangible assets (infrastructure) / €m

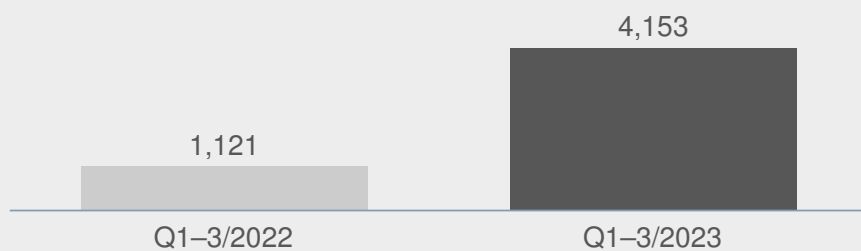


## Additions to tangible assets (renewables business & others) / €m

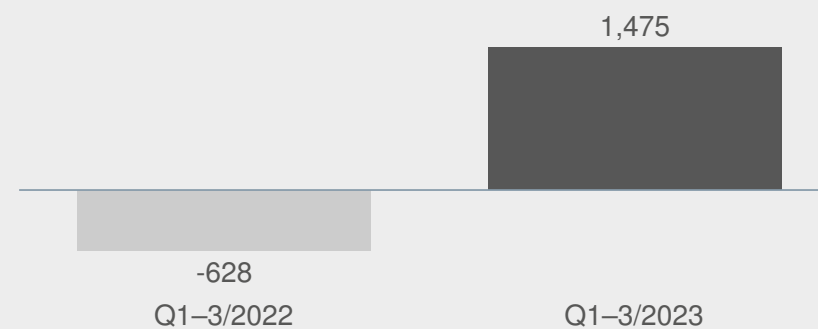


## Key financial figures (2)

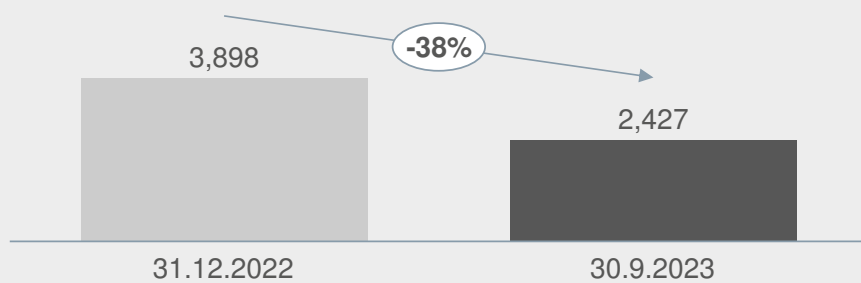
Operating cash flow/ €m



Free cash flow after dividends/ €m



Net debt/ €m

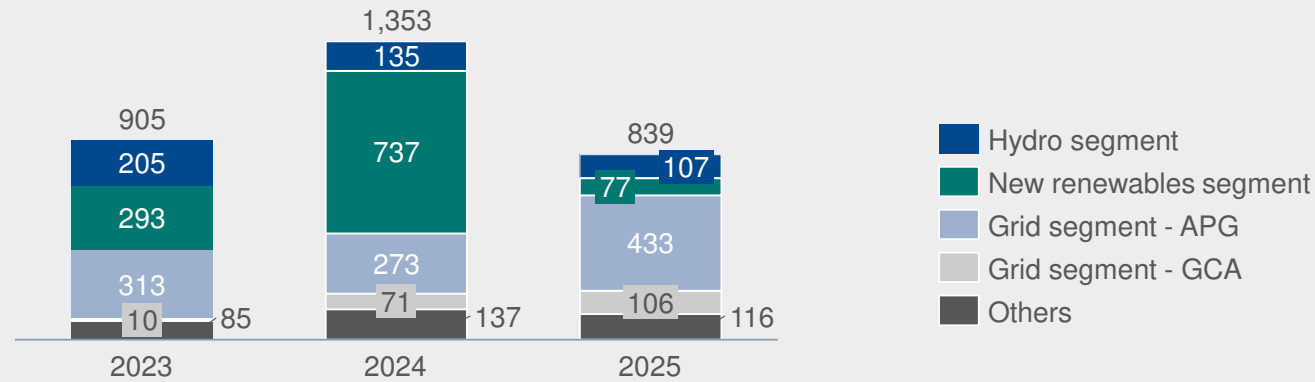


Gearing/ %

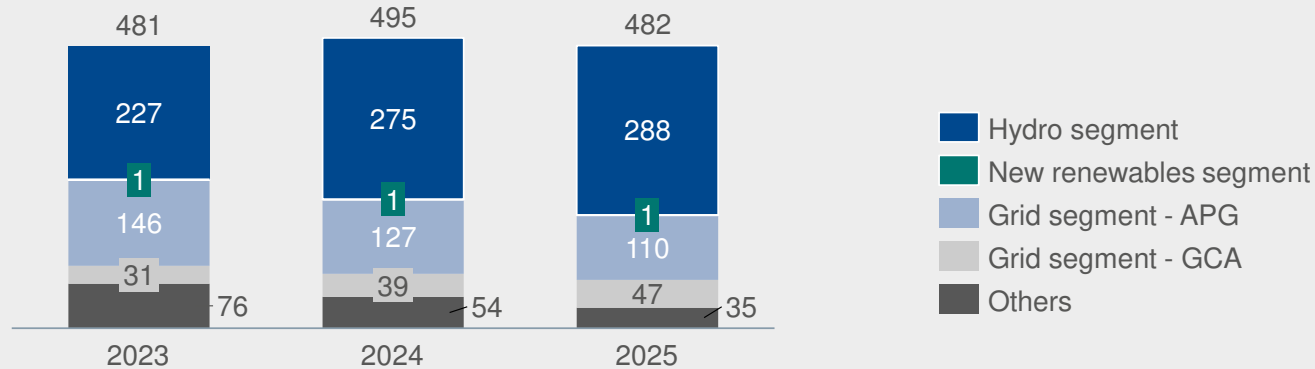


# CAPEX plan 2023-2025 (total of €4,554m)

## Growth CAPEX/ €m (total of €3,096m)



## Maintenance CAPEX/ €m (total of €1,457m)



CAPEX plan according to Q4 mid-term planning 2022, excl. M&A

# Outlook

## Earnings outlook 2023

- EBITDA between approx. €4,150m and approx. €4,450m and reported Group result between approx. €2,250m and approx. €2,450m based on an average generation from hydro, wind and PV in Q4/2023 as well as the actual opportunities and risk situation of the Group.
- For financial year 2023, VERBUND plans to pay out between 45% and 55% of the Group result after adjustment for non-recurring effects between approx. €2,270m and approx. €2,470m.
- The earnings forecast and the information on the expected payout ratio are contingent on VERBUND not being impacted further by possible energy policy measures to skim off some of the profits at energy companies.



## Sensitivities 2023

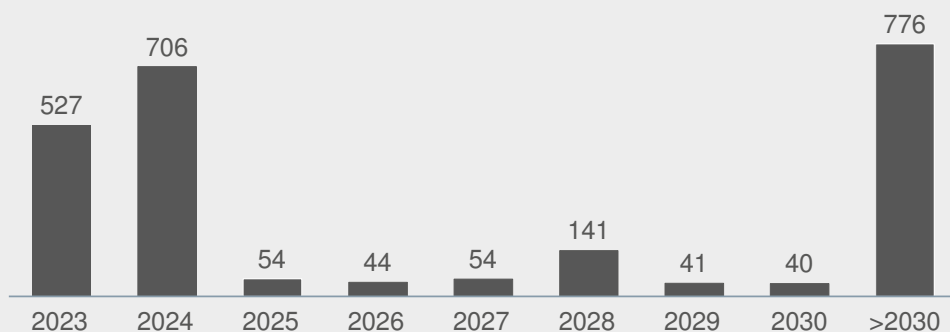
A change of 1% (generation from hydropower/windpower/PV) or €1/MWh (wholesale price) either way would be reflected as follows in the group result for 2023, other things being equal:

- Greater or less generation from hydropower:           +/- €3.8m
- Greater or less generation from windpower & PV: +/- €0.4m
- Wholesale prices (renewable generation):           +/- €0.7m

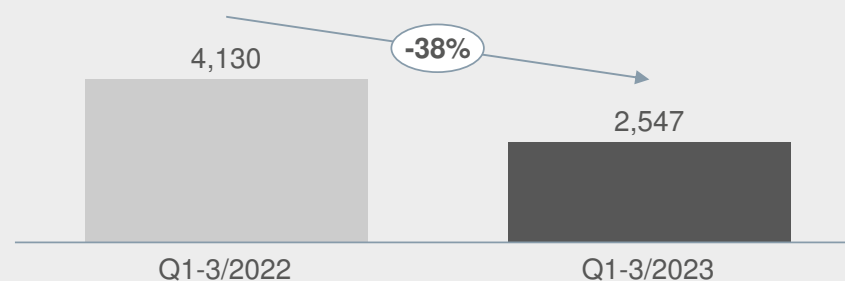
# Appendix

# Financial liabilities

## Debt maturity profile/ €m



## Financial liabilities/ €m



### Financial liabilities

- Book value Financial liabilities: €2,546.8m

### Financial ratios

- Duration: 4.2 years
- Effective interest rate: 1.98% p.a.
- Uncommitted lines of credit: €2,680m <sup>1)</sup>
- Committed lines of credit: €2,450m <sup>2)</sup>
- Syndicated loan: €500m

<sup>1)</sup> thereof used: €0m <sup>2)</sup> thereof used: €0m

### Interest mix

- 55.1% fixed interest rate
- 44.9% floating interest rate

### Currency

- 100% EUR

### Rating



A/positive outlook



A3/positive outlook

# Income statement

€m	Q1–3/2022	Q1–3/2023
	Total	Total
<b>Revenue</b>	<b>7,617.3</b>	<b>9,789.9</b>
Electricity revenue	6,489.8	8,548.2
Grid revenue	921.1	1,053.0
Other revenue	206.4	188.7
Other operating income	91.0	67.8
Expenses for electricity purchases & use of fuels	–5,439.2	–5,033.7
Other operating & personnel expenses	–565.8	–650.9
Measurement and realisation of energy derivatives	230.0	–623.7
<b>EBITDA</b>	<b>1,933.3</b>	<b>3,549.3</b>
Depreciation & amortisation	–335.7	–388.0
Effects from impairment tests	24.1	–15.4
<b>EBIT</b>	<b>1,621.7</b>	<b>3,145.9</b>
Result from equity interests & oth. interests	12.7	56.8
Interest income/expense	–42.2	–66.0
Other financial result	10.4	3.7
Effects from impairment tests	–4.2	–12.4
<b>Financial result</b>	<b>–23.3</b>	<b>–18.0</b>
Taxes	–355.1	–759.7
<b>Group result</b>	<b>1,065.2</b>	<b>1,980.6</b>
<b>Minorities</b>	<b>178.2</b>	<b>387.6</b>
<b>Earnings per share (€)</b>	<b>3.07</b>	<b>5.70</b>



## Balance sheet (short version)

€m	31.12.2022	30.9.2023	Change
Non-current assets	15,245	15,720	3%
Current assets	3,912	3,575	-9%
<b>Total assets</b>	<b>19,157</b>	<b>19,295</b>	<b>1%</b>
Equity	8,323	10,432	25%
Non-current liabilities	6,688	5,894	-12%
Current liabilities	4,145	2,969	-28%
<b>Total liabilities</b>	<b>19,157</b>	<b>19,295</b>	<b>1%</b>


## Cash flow statement (short version)

€m	Q1–3/2022	Q1–3/2023	Change
Cash flow from operating activities	1,121	4,153	–
Cash flow from investing activities	–1,292	–1,144	–
Cash flow from financing activities	340	–2,586	–
<b>Change in cash and cash equivalents</b>	<b>169</b>	<b>423</b>	<b>–</b>
<b>Cash and cash equivalents at the end of the period</b>	<b>487</b>	<b>832</b>	<b>71%</b>

## Non-recurring effects

€m	Detail	Q1–3/2023	Q1–3/2022
<b>EBITDA</b>		<b>0</b>	<b>0</b>
Impairments	CCGT Mellach	-15	-32
Reversal of impairments		0	56
<b>Operating result</b>	<b>Total</b>	<b>-15</b>	<b>24</b>
Other financial result	TAG PPR	-1	17
Impairments	HalloSonne, TAG	-19	-4
Reversal of impairments	HPP Ashta	6	0
<b>Financial result</b>		<b>-13</b>	<b>13</b>
Taxes	Effects due to the non-recurring effects above	8	44
Minorities	Effects due to the non-recurring effects above	0	2
<b>Group result</b>	<b>Total</b>	<b>-20</b>	<b>83</b>

# Capital market calendar 2024

	14/3/2024	Annual result and publication of annual report 2023
	20/4/2024	Record date for Annual General Meeting
	30/4/2024	Annual General Meeting
	7/5/2024	Ex-dividend date
	8/5/2024	Record date dividends
	17/5/2024	Dividend payment date
	8/5/2024	Result and interim report quarter 1/2024
	25/7/2024	Result and interim report quarters 1–2/2024
	7/11/2024	Result and interim report quarters 1–3/2024

# VERBUND Board of Directors



**Michael Strugl**  
CEO, Chairman of the Executive Board



**Peter F. Kollmann**  
CFO, Member of the Executive Board



**Achim Kaspar**  
COO, Member of the Executive Board

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V

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